



## 7 Qualities to Instantly Boost Your Business Value

### 1. ORGANIZATION

A joke with clients, “What one lacks in content knowledge, could be made up for with obedience and organization.”

### 2. DISCIPLINE

There is nothing more liberating than a healthy dose of discipline.

### 3. ANALYTICAL

Better stated as curiosity. We come from different worlds into any situation. Be sincerely curious how everyone thinks.

### 4. FOCUS

Success comes from applying focus to something other than yourself.

### 5. CREATIVITY

There is more drama in corporate boardrooms than on any stage. Creative juices really flow when negotiating intense times.

### 6. REALISM

Give things a “GUT” check – Is it Good, Useful, and True.

### 7. COMPASSION

Have the client’s back, with dignity and their liberty in mind.

